



Welcome to the Motorola PartnerSelect Program!

The Motorola Enterprise Mobility business (EMb) is pleased to announce that Fassoaste Tecnologia em Automação Comercial has been accepted into PartnerSelect as a Authorized Reseller in our Latin America sales theater.

As a member of PartnerSelect, you gain access to a comprehensive set of benefits, tools, training and support designed to help you meet the growing demand for mission-critical enterprise mobility solutions. You'll quickly discover the many ways PartnerSelect helps you go to market faster and more strategically, enhance profitability, and drive your success in the enterprise mobility market.

Each PartnerSelect member is identified by a unique number. This number should be supplied to your distributor when placing orders to ensure recognition toward your program revenue requirements. We may also request this number on various forms.

Terms & Conditions

In addition to officially welcoming you into the program, this letter also serves to notify you that through your application acceptance you acknowledge and agree to the terms and conditions [<http://partnergateway.motorola.com/symbolapp/>] of the Motorola PartnerSelect Program. The terms of the program supercede all prior agreements, whether written or oral, between Motorola EMb and Fassoaste Tecnologia em Automação Comercial.

You and the other key contacts you listed on your program application will soon receive an email with information on how to take advantage of PartnerSelect's many online resources. Your key executive contact will additionally receive information on how to register for Partner Gateway Plus, an online tool that helps partners to collaborate with Motorola more effectively.

We're excited to have you on board and look forward to working with you. If you have any questions, please contact your local Partner Interaction Center:

E-mail: PIC.NALA@motorola.com
English, Spanish and Portuguese: +1 786-866-3424

Sincerely,

Channel Strategy & Programs
Motorola Enterprise Mobility business

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